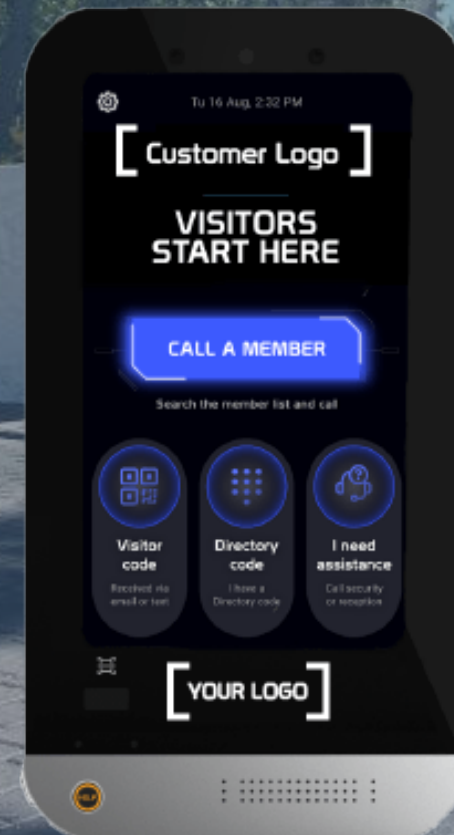


LobiBox OEM Partners

June 2025



Welcome to the LobiBox Partner Program

LobiBox is a modern, one-to-many intercom system designed to improve access efficiency for tenants and visitors, elevate security, and reduce risk through a simple, intuitive interface, advanced visitor management capabilities, built-in access control, and multiple accessories that improve the quality of experience for end-users and admin alike.



Why Partner with LobiBox?

LobiBox is an innovative thought-leader in cloud-based communications and access control for multi-tenant, commercial, and enterprise-level clients.

Our reliable & feature-rich product line sets a new standard for modern entry points, elevating tenant and visitor experience, increasing security, and improving safety and ease of access.

Products

HARDWARE



Outdoor Intercoms



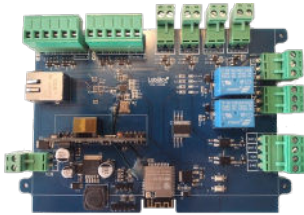
Indoor Intercoms



IP Video Call Stations



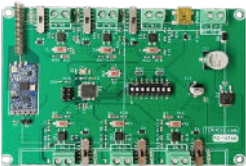
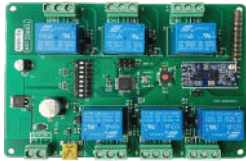
Card Readers



Door Controllers



ANPR Cameras

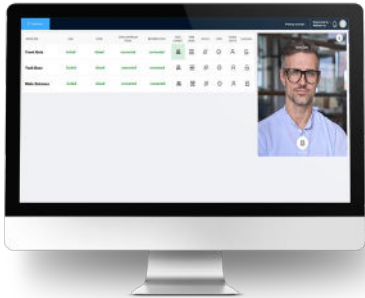


Wireless I/O Transmitters & Receivers

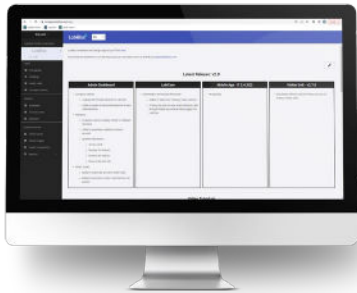
SOFTWARE



Mobile App

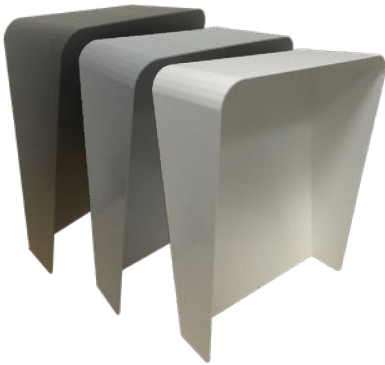


Central Station



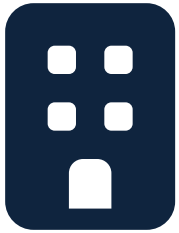
Cloud-Based Admin Portal

MOUNTING

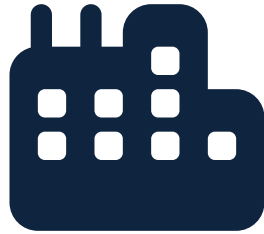


Weather-Resistant Hoods
In Black, Silver, & White

Applications



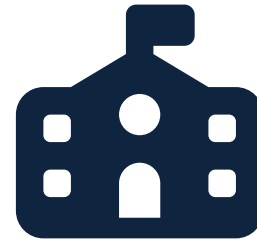
**Multi-Family
Residential**



**Commercial
& Office**



**Gated
Communities**



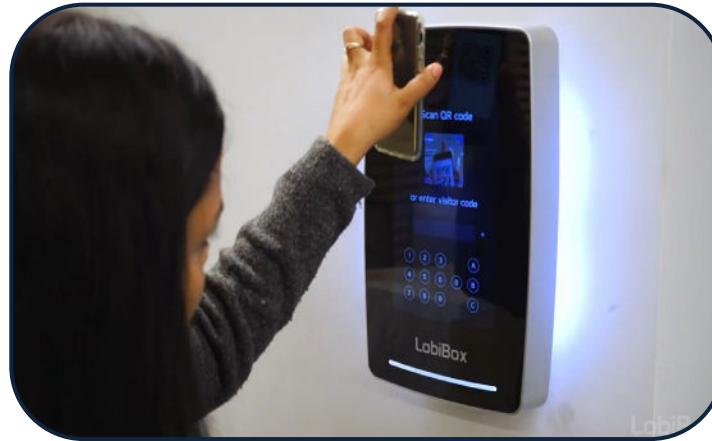
**Education &
Government**



**Parking
Systems**



**Co-Working
Spaces**



Partnership Options

OEM Product Partner

A product, app, and backend system with your name on it.



Branded Mobile App



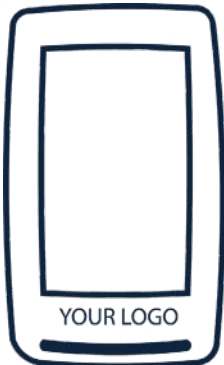
Branded Hardware



Dedicated Server



Personalized Features



Ideal for large-scale manufacturers looking to add advanced features to their intercom capabilities.

Integration Product Partner

Integrate LobiBox with your product suite.



Open Rest API



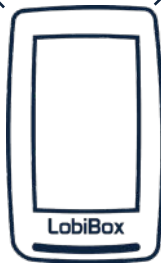
Integrated Mobile App



Personalized Features



LobiBox Hosted



ANPR Access Control Smart Locks Parking Systems PMS

Ideal for security integrators and manufacturers with a line of integrated products.

Branding Options

Branded Hardware

Your logo. Our hardware. Represent your own product line without the costly development.



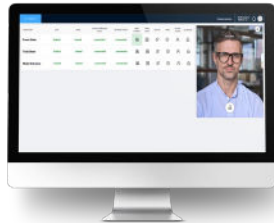
Branded Mobile App

It's your company's app, complete with your branding, branded tenant messages, and branded visitor codes.

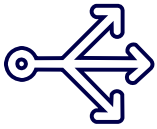


Branded Admin Portal

Your logo on the admin portal and central station ensures customers recognize your brand.



System Features



One-to-Unlimited Video Intercom

With a 50,000-tenant capacity, LobiBox provides one-way video intercom services to any size property, allowing users to visually verify visitors before granting access through the mobile app.



Tenant Access Control

Through the built-in 125kHz card reader or electronically integrated with any other access control reader, LobiBox provides and tracks tenant access. With multiple door controller options, LobiBox can be a fully standalone or integrated system.



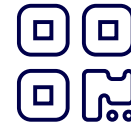
SIP/Landline Calling

Designed for compatibility with all tenant preferences, LobiBox calls can be routed through the mobile app or as standard phone calls and has multiple roll over options to ensure tenants receive calls in their ideal format.



Rollover

Roll over missed calls to a different device or to another trusted tenant.



Visitor Access Codes

Tenants can send self-expiring custom access codes to guests, vendors, and delivery drivers who can enter or scan the code to access. Code permissions are assigned by access level, giving admin full control over allowed days and times.



Front Desk Station

The LobiCom Front Desk Station dashboard allows administrators, receptionist, or security personnel the ability to remotely monitor, manage, and assist tenants and guests at multiple LobiBox devices from a central location.



Fully Customizable Interface

The header image and all button texts are open fields, allowing admin to direct guests as needed, provide property information, and brand the device to the customer or location.



Vacation Mode (Redirect)

Temporarily route calls to another tenant during vacation or working hours.

Partner Support

How we work with you to drive mutually beneficial opportunities.



Regional Exclusivity

We may offer regional exclusivity for your territory, dependent on the territory and quantity expectations.



Tradeshow Representation

If we attend a tradeshow near you, we invite you to join us in the booth to promote your company as our solutions provider.



Competitive Margins

Receive a discount on hardware AND recurring software licenses. Our competitive partner pricing model is a tiered system to increase your earnings the more you sell.



Recurring Feedback Meetings

Your feedback is crucial to our success, and we like to touch base regularly with our partners.



Lead Referral & Website Listing

We believe in driving business opportunities for our partners. We will list you on the website, allow you to be a contributor in our online support community to gain notoriety as a solutions provider, and pass on leads in your territory.



Direct Support

Partners have a designated support contact and have access to LobiBox general support 8AM-5PM Monday-Friday (Arizona Time).



Regional Marketing Support

LobiBox looks to attend local tradeshows and consult with you on direct marketing opportunities that reach your target customers.



White Labeling

We offer white labeling or blank labeling so you can brand the device, the mobile app, and administrative dashboard to your company.

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