

January 2024



LobiBox Installation Partners

Welcome to the LobiBox Partner Program



Competitive Pricing



Advanced Features



White Label Hardware



White Label Software

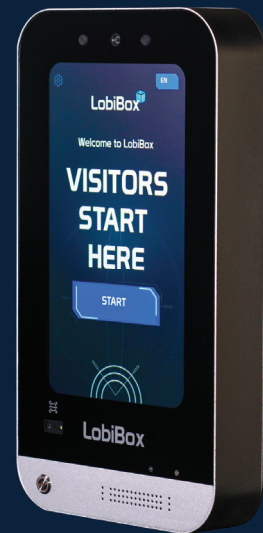


Direct Support

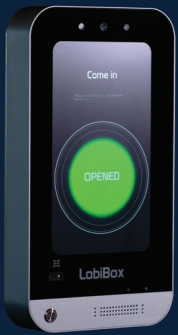
Why Partner with LobiBox?

LobiBox is an innovative thought-leader in cloud-based communications and access control for multi-tenant, commercial, and enterprise-level clients.

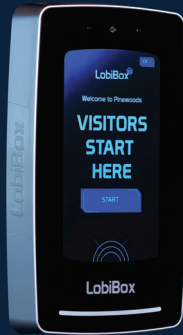
Our reliable & feature-rich product line sets a new standard for modern entry points, elevating tenant and visitor experience, increasing security, and improving safety and ease of access.



Products



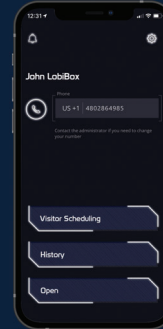
Outdoor Intercom



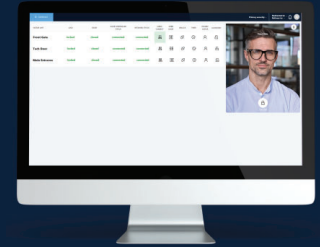
Indoor Intercom



Door Controllers



Mobile App



Desktop App

For a complete product guide, individual datasheets, and wiring guides, contact Sales@LobiBox.com

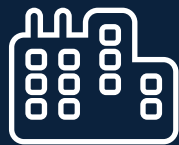
What is LobiBox?

LobiBox is a modern, one-to-many intercom system designed to improve access efficiency for tenants and visitors, elevate security, and reduce risk through a simple, intuitive interface, advanced visitor management capabilities, built-in access control, and multiple accessories that improve the quality of experience for end-users and admin alike.

Applications



Multi-Family Residential



Commercial Office



Gated Communities



Education Buildings



Parking Systems

Partner Support

How we work with you to drive mutually beneficial opportunities



Regional Exclusivity

We may offer regional exclusivity for your territory, dependent on the territory and quantity expectations.



Competitive Margins

Receive a discount on hardware AND the recurring software licensing. Our competitive partner pricing model is a tiered system to increase your earnings the more you sell.



Lead Referral & Website Listing

We believe in driving business opportunities for our partners. We will list you on our website as our regional partner, allow you to be a contributor in our online support community to gain notoriety as a solutions provider, and pass on all leads in your territory.



Regional Marketing Support

LobiBox looks to attend local tradeshow and consult with you on direct marketing opportunities that reach your target customers.



Tradeshow Representation

If we attend a tradeshow near you, we would love for you to join us in the booth to promote your company as our local solutions provider.



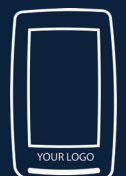
Recurring Feedback Meetings

Your feedback is crucial to our success and we like to touch base regularly with our installer partners.



Direct Support

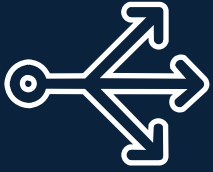
Integrator partners have a designated support contact and have access to LobiBox general support 8AM-5PM Monday-Friday (Arizona Time).



White Labeling

We offer white labeling or blank labeling so you can brand the device, the mobile app, and administrative dashboard to your company.

System Features



One-to-Unlimited Video Intercom

With a 50,000 tenant capacity, LobiBox provides one-way video intercom services to any size property, allowing users to visually verify visitors before granting access through the mobile app.



Visitor Access Codes

Tenants can send self-expiring custom access codes to guests, vendors, and delivery drivers who can enter or scan the code to access. Code permissions are assigned by access level, giving admin full control over allowed days and times.



Tenant Access Control

Through the built-in 125kHz card reader or electronically integrated with any other access control reader, LobiBox provides and tracks tenant access. With multiple door controller options, LobiBox can be a fully standalone or integrated system.



Front Desk Station

The LobiCom Front Desk Station dashboard allows administrators, receptionists, or security personnel the ability to remotely monitor, manage, and assist tenants and guests at multiple LobiBox devices from a central location.



SIP/Landline Calling

Designed for compatibility with all tenant preferences, LobiBox calls can be routed through the mobile app or as standard phone calls, and has multiple roll over options to ensure tenants receive calls in their ideal format.



Fully Customizable Interface

The header image and all button texts are open fields, allowing system administrators to direct guests as needed, provide property information, and brand the device to the customer or location.



Rollover

Roll over missed calls to a different device or to another trusted tenant.



Vacation Mode

Temporarily route calls to another tenant during vacation or working hours.

LobiBox
5090 North 40th Street, Suite 450
Phoenix, Arizona 85018
United States

LobiBox.com